

# Mismatch in Picklist Values Between Salesforce and QuickBooks

Issue : The Integration breaks if the values in picklist do not match between Salesforce and QuickBooks.

Description : It is very important that when you syncing a picklist value from an instance of Salesforce to QuickBooks or vice-versa, the picklist values should be exactly the same in both Salesforce and QuickBooks. Let's say you try to integrate between Salesforce instance and QuickBooks - where picklist values are not the same. Then, you get the following error from Logs of your project.




09/22/2017 08:34:11 PM AccountToCustomer Writer Save Result: 1 of 1 :false--Message: There is an invalid reference to QuickBooks C

Save Result: 1 of 1 :false--Message: There is an invalid reference to QuickBooks Customer Type "Prospect" in the Customers. ified record does not exist in the list.

Resolution : I'll explain with an example. I have the following values in Salesforce and QuickBooks. Let us go through the steps.

In Account object of Salesforce, the field "Type" has values shown in the following image:

**Account Detail** Save Cancel

Account Owner	 Jithesh Vasudevan <a href="#">[Change]</a>
Account Name	Picklist test <a href="#">[View Hierarchy]</a>
Parent Account	
Account Number	
Account Site	
Type	<div>Prospect ▼  </div> <div>--None-- Prospect Customer - Direct Customer - Channel Channel Partner / Reseller Installation Partner Technology Partner Other</div>
Industry	
Annual Revenue	
Last Time Modified	
QB Account	
Quantity	
Female	
Contact	
Amount	

And in QuickBooks, Customer type has following values:

Address Info

Payment Settings

Sales Tax Settings

Additional Info

CUSTOMER TYPE

REP

< Add New >

From advertisement

Referral

Retail

Wholesale

As you can see there are no matching values. For instance, the value 'Prospect' is not in Customer type field in QQuickBooks. This causes the sync to break. To avoid this error, you should add the value, '**Prospect**' to the Customer type field in QuickBooks.